

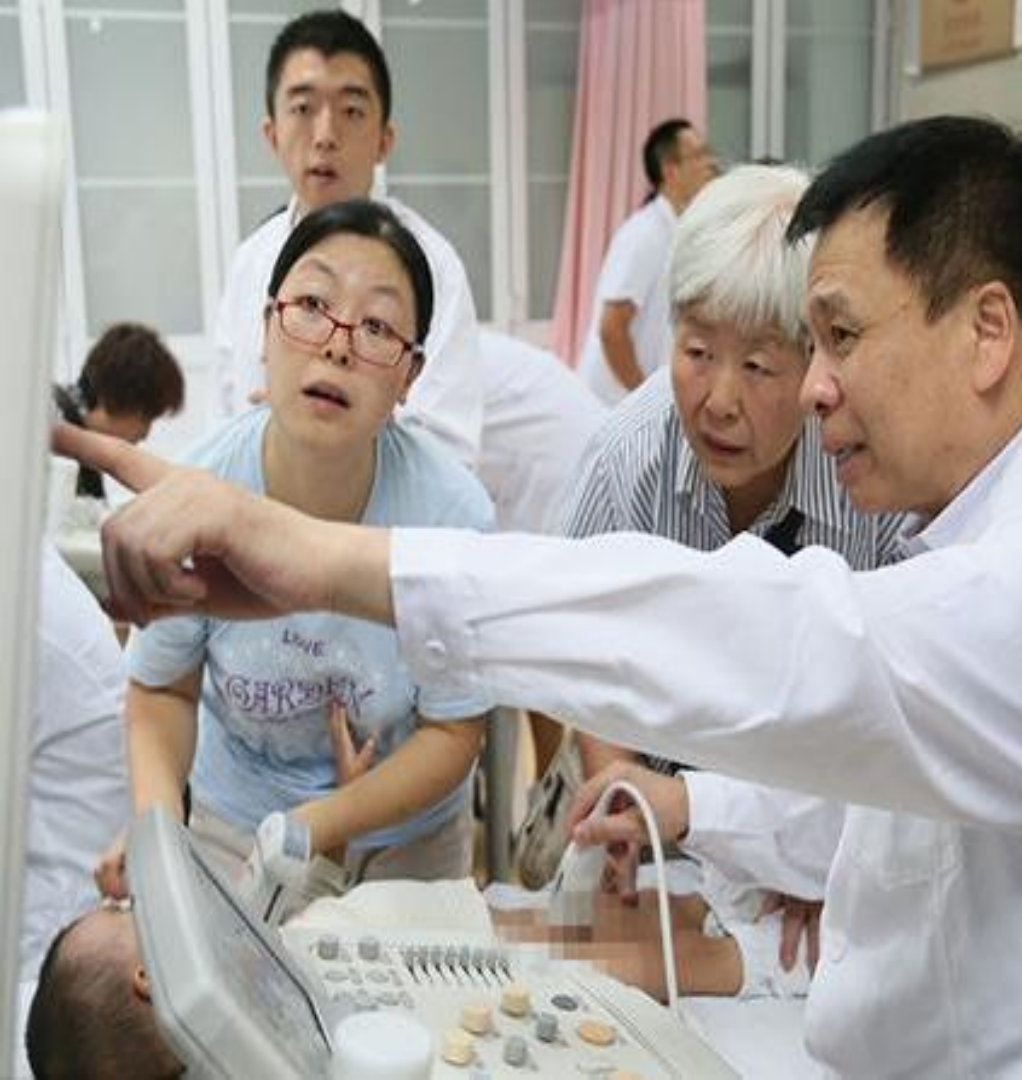


unlocking the potential of ultrasound



# 50 million

medical professionals in the world\*



but less than

**2%**

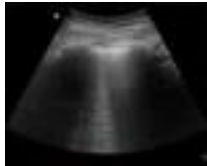
the skill to use  
ultrasound

# Ultrasound is a vital medical diagnostic tool



It's one of the **safest**, **fastest** and **cheapest** diagnostic tools in medicine and is reducing rapidly in both size and cost ...

# Used across the majority of medical specialities



Lung



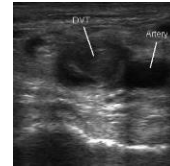
Abdomen



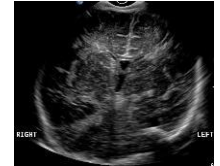
MSK



Breast



DVT



Neonate



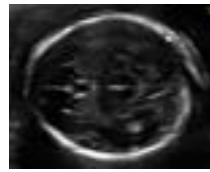
Vascular



Obstetrics



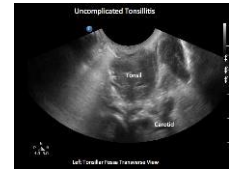
Heart



Zika virus



Small parts



Breast

# Ultrasound remains difficult to learn



2D to 3D image awareness

## 1. Sliding



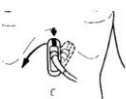
## 2. Rocking



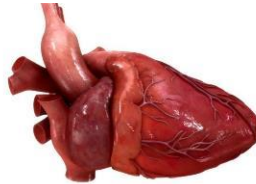
## 3. Tilting



## 4. Rotation



Hand to eye co-ordination



Anatomical knowledge

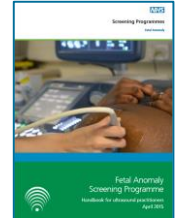
## NORMAL UTERUS



## Retroverted



Pattern recognition of normal/abnormal



Understanding of scanning protocols

**This is why ultrasound remains a specialist skill**

**Our range of products aims to unlock this**

## TRAINING

ULTRASOUND  
SPECIALISTS

with **hi-fidelity** haptic and  
manikin-based training  
**simulators**

## SUPPORTING

ULTRASOUND  
SPECIALISTS

with **deep-learning image  
analysis** software and **augmented  
reality guidance** tools

## ENABLING

ULTRASOUND  
SCANNING FOR ALL

with **artificial intelligence** based  
**automated scanning software**  
for key scanning protocols

Pre-clinical and Clinical Training and Assessment

Clinical

Future

Clinical  
training

Assessment  
and  
certification

First contact  
support and  
assessment

On-going  
quality  
guidance

100%  
performanc  
e audit

scanning by unskilled  
practitioners



SCANTRAINER®

HEARTWORKS®

BODYWORKS|Eve

ScanNAV



NEEDLEGUIDE



ScanNAV



\*Conceptualised image.  
Not actual product



## SIMULATION

# The gold standard in ultrasound training simulators:

TRAINING

ULTRASOUND  
SPECIALISTS



General medical and OBGYN simulator aimed at medical schools and hospitals globally



Echocardiography simulator range aimed at teaching cardiology and anaesthesiology schools



Launching 2018



New hybrid version of ScanTrainer and HeartWorks aimed at the Emergency market



## SUPPORT, GUIDANCE AND AUDIT WITH AI



UNIVERSITY OF  
OXFORD

# deep learning based image analysis

SUPPORTING

ULTRASOUND  
SPECIALISTS



reviewed and graded 380,000 obstetric images



HeadTV



HeadTC



Femur



Face



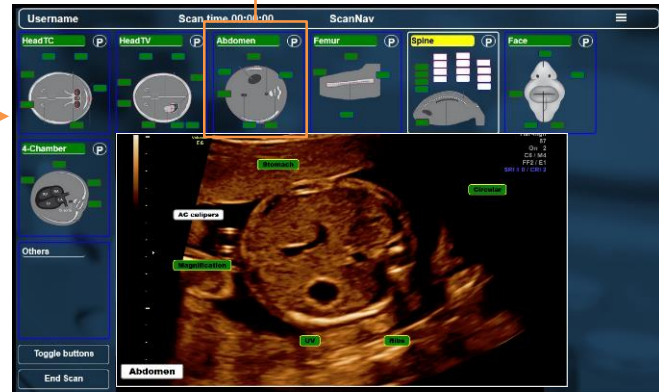
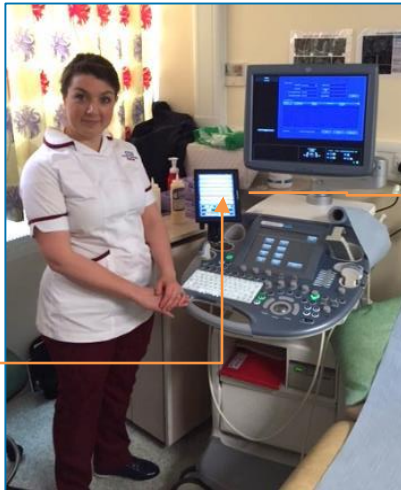
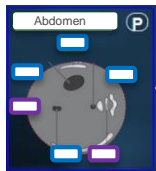
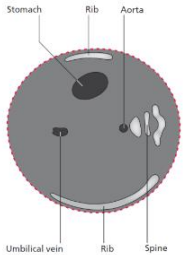
Spine (4 part)



Abdomen



Four Chamber



## Safety

*Guidance and safety net in early stages of scanning career*

## Effectiveness

*Raises standards of individuals and departments*



## Efficiency

*Faster acquisition of key protocol images, correct image every time*

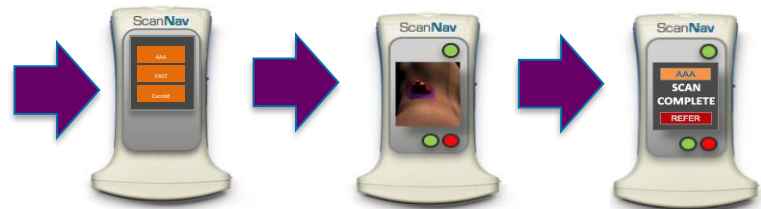
## Cost saving

*Identifies poor performers and increases chargeable scanning hours*



# ScanNAV™

Potential to deliver automated scanning for all medics



## NEEDLE GUIDANCE WITH AUGMENTED REALITY



# Augmented reality ultrasound needle guidance

SUPPORTING

ULTRASOUND  
SPECIALISTS

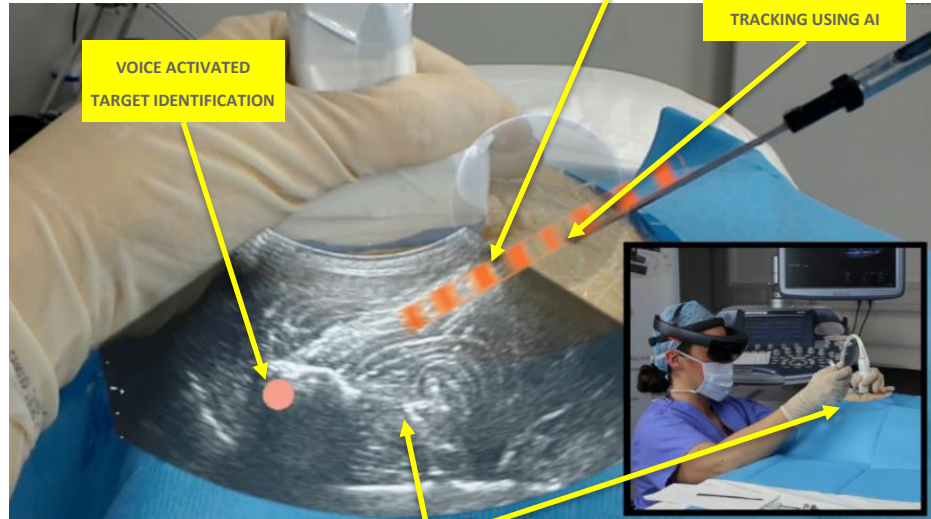


NEEDLEGUIDE



AUTOMATED PATHWAY  
GUIDANCE TO TARGET

AUTOMATED NEEDLE TIP  
TRACKING USING AI

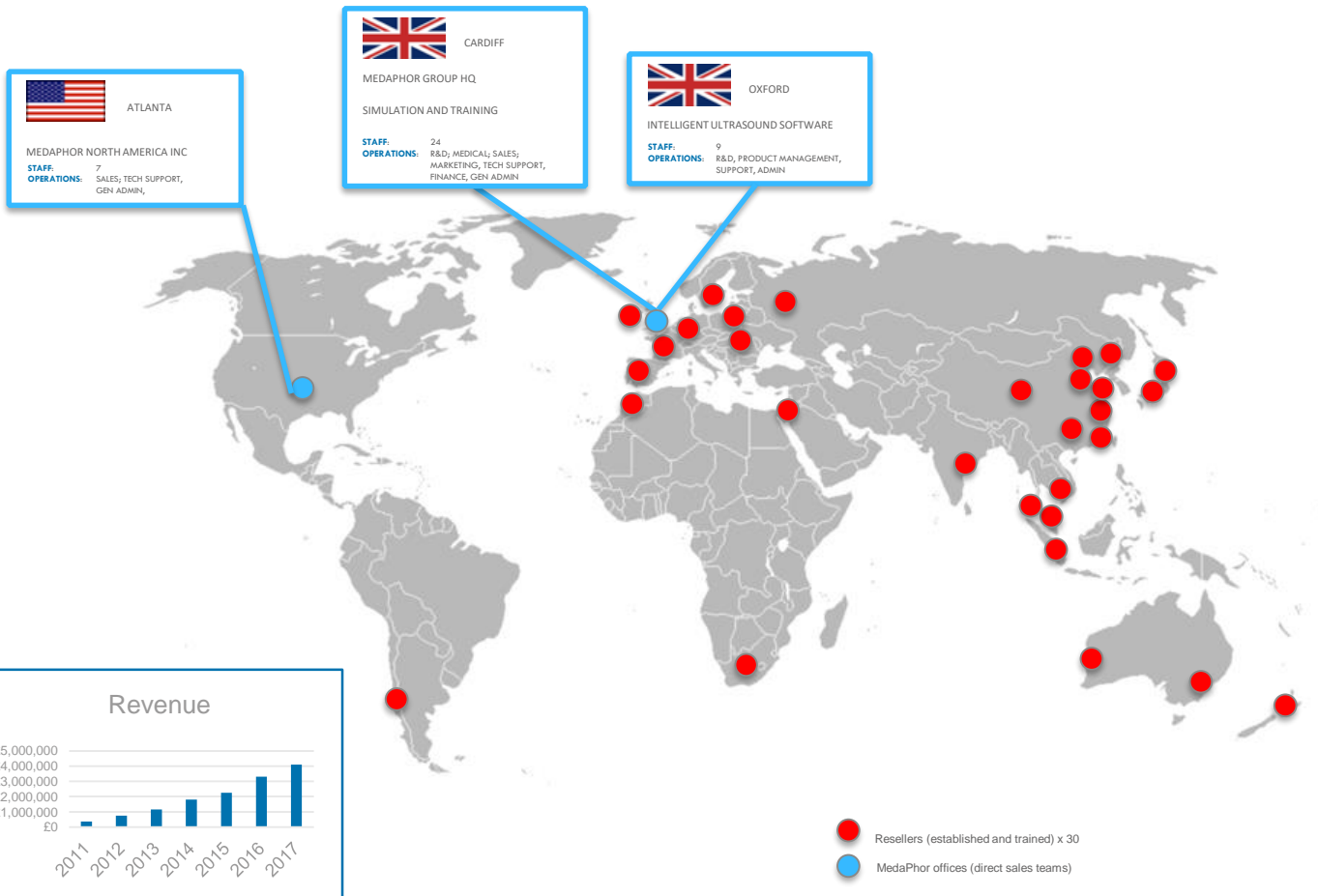


- Augmented Reality based needling assistant
  - Working POC device
  - Patent filed
  - C. £500k Innovate UK grant won
- Expected benefits
  - Reduces procedure time
  - Requires less operator training
  - Reduces failure rates

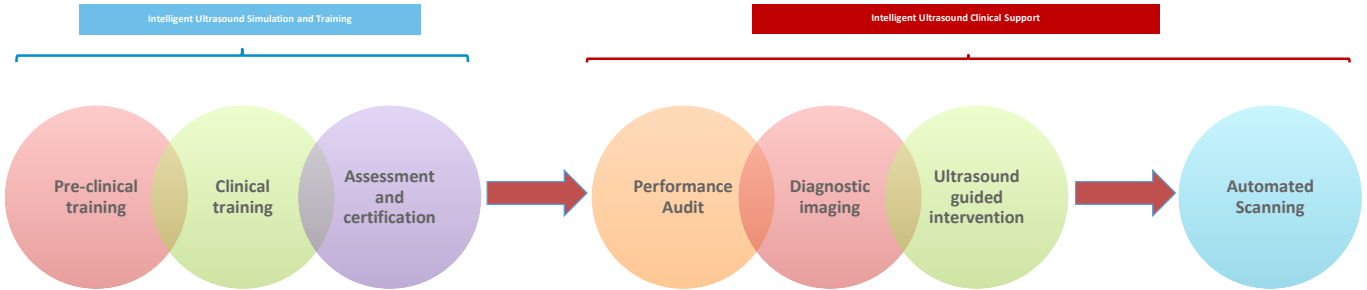
Innovate UK

EVERYTHING IN USERS  
LINE OF SIGHT

# Our direct sales and reseller network



# MedaPhor development pathway



## SIMULATION



## DEEP LEARNING



Real-time quality audit software



Automated image analysis and real-time quality guidance

## AUGMENTED REALITY



Ultrasound needle guidance

## ARTIFICIAL INTELLIGENCE



Automated diagnostic triaging device



*\*Conceptualised image only.  
Not actual product*



Our unique combination of

—  
**SIMULATION BASED**  
*training*

—  
**ARTIFICIAL INTELLIGENCE**  
*image analysis*

—  
**AUGMENTED REALITY**  
*guidance*



can unlock the potential of ultrasound  
for all medical professionals



unlocking the potential of ultrasound